



<b>Writer's Block Webinars   January 2019 – December 2019   1pm EST</b>	
<b>Jan. 31</b>	<b>Cold Turkey Conversations with Donors-</b> <i>Getting a foot in the door and an ASK on the table.</i> Learn to create opportunities by effectively courting donors
<b>Feb. 28</b>	<b>Sharing Your Sandbox -</b> <i>Learning to identify and play well with community partners -</i> Strengthening grant proposals and project success through strategic collaborations
<b>March 28</b>	<b>From A to Z the Grant Writing Process-</b> Join us for an overview of the grant writing process so you know where to start, what you should focus on first, and how to sharpen your skills. Learn what to avoid and how to write successful applications.
<b>April 25</b>	<b>Expanding the Grant Writer's Toolbox-</b> Have you ever breezed through a grant narrative only to get stumped by the "supporting documents" or data sections? Did you have to call ten people to get one simple question answered? If so, you aren't alone! Just as every handyman carries a well-stocked toolkit, the efficient grant-writer should do the same. This webinar will provide practical tips for creating templates, maximizing resources, and organizing files so that the grant-writing processes are streamlined and effective.
<b>May 30</b>	<b>Throw Your Partner a Bone-</b> <i>Writing Your Partners into Grants -</i> Learn to focus on current project or program needs while supporting the sustainability of key community partners.
<b>June 27</b>	<b>Effective Grant Research -</b> Where to start and how to conduct successful grant research that will not only save time but result in well-matched prospects for current needs. Take a deep-dive into databases and learn the top three ways to find prospects.
<b>July 25</b>	<b>Bringing in the Dollars and Support with Corporate Requests-</b> Have you ever wondered why some applications ask what percent of your operating budget is funded through grants, corporations, individuals, events, or other sources? Why do some applications ask if you have secured business support for your project and if funds are pending, secured, or denied? This webinar explores the importance of partnering with local businesses and offers tips and templates to help you connect with businesses in ways that increase awareness, support, and funding for your cause!
<b>Aug. 29</b>	<b>The Fastest Ways to Create a Losing Proposal-</b> Everyone wants to know how to write a winning grant proposal, but most aspiring grant writers fail to take into consideration the common mistakes that can "sink" their project! This webinar will offer specific tips on what NOT TO DO while researching and writing grants.
<b>Sept. 26</b>	<b>Creating Grant Templates to Save Time and Increase Productivity -</b> Breaking down the components of successful templates for your organization, programs and projects. Bring your program info. to the webinar and practice as we go. Create documents that you can use for the next 12-months to increase your productivity.
<b>Oct. 21</b>	<b>Breaking Down Budgets –</b> Learn to identify building blocks of strong budgets and learn how organization's can easily raise the dollars needed to cover overhead costs. Discover the three missing items on most budgets and how to reflect the 'actual' costs of the impact you create.
<b>Nov. 21</b>	<b>Mighty Messaging –</b> Where storytelling and grant writing intersect and how to story tell effectively within proposals in ways that create calls to action to provide dollars, donors and impact for your organization.
<b>Dec. 19</b>	<b>Christmas Wish List: What Questions Do You Have? –</b> Open forum to ask all the questions you have and get live replies.